



CviLux Corporation 8103TT.

2019 Second Quarter Earnings Conference

Safe Harbor Notice



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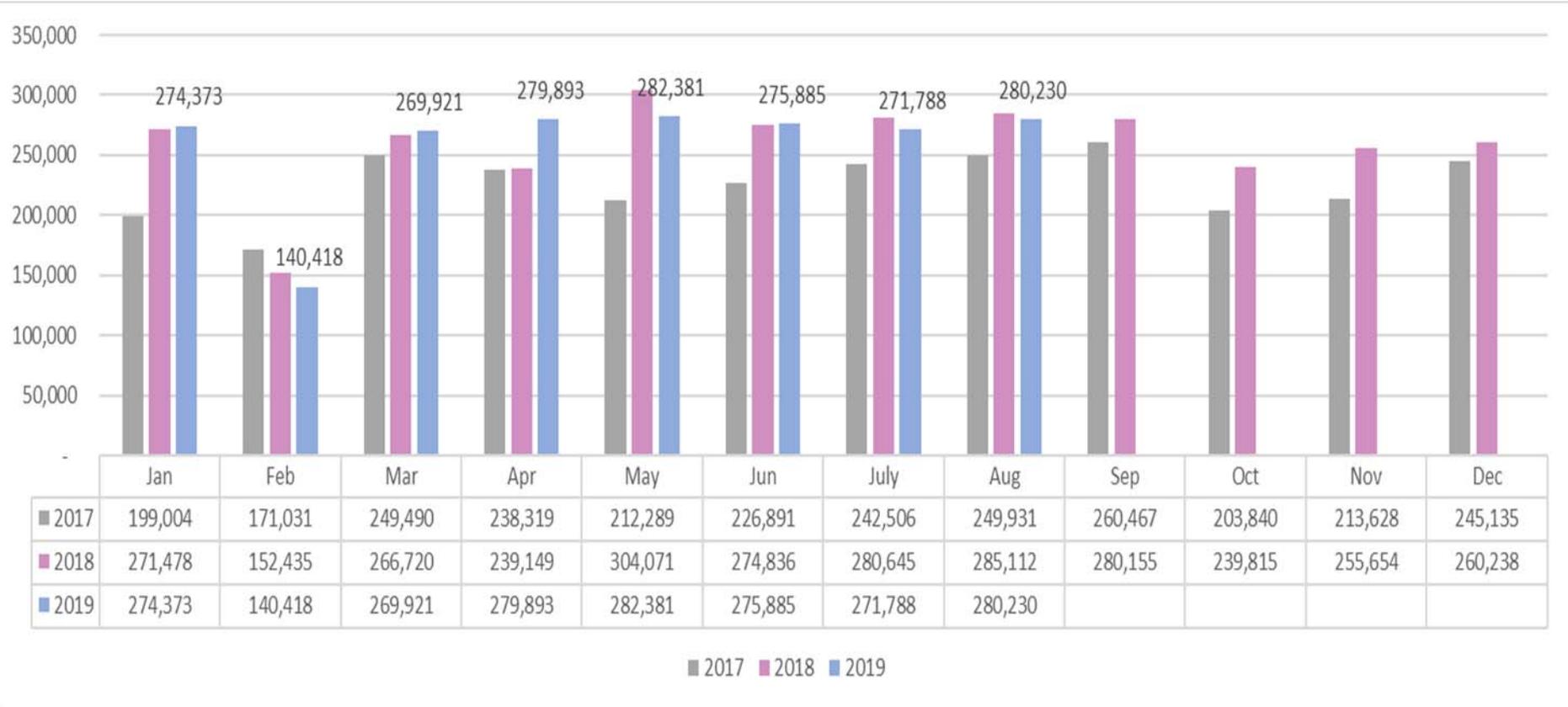
Consolidated Statements of Comprehensive Income

(NTD in thousand)

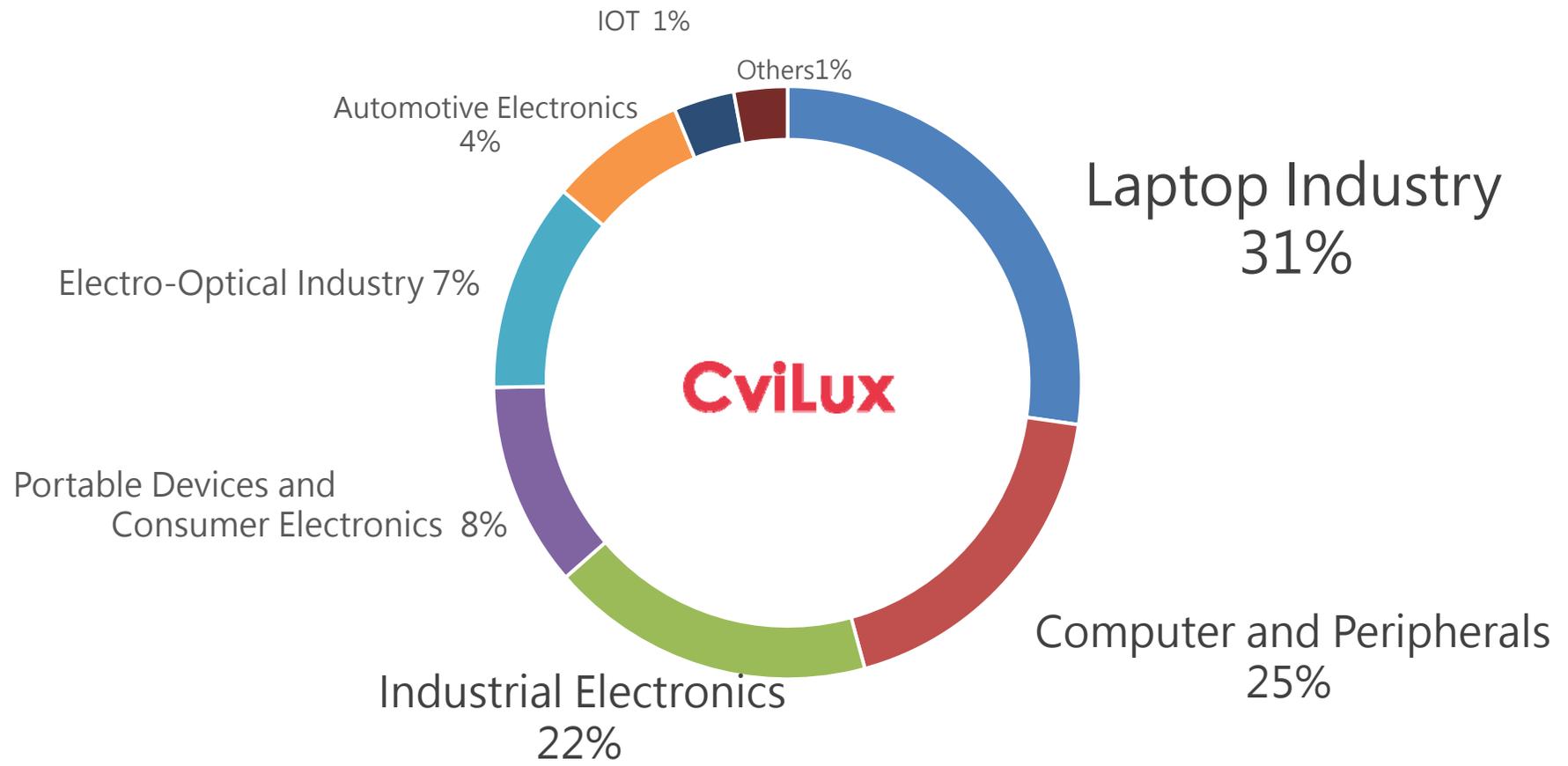
	2019 Q1	2019 Q2	2018 Q2	QOQ	YOY	2019 Q1~Q2
營業收入 Net Sales	684,712	838,155	816,367	22%	3%	1,522,867
營業成本 Cost Of Goods Sold	(507,261)	(598,395)	(608,240)	18%	-2%	(1,105,656)
營業毛利 Gross Profit	177,451	239,760	208,127	35%	15%	417,211
毛利率 %	26%	29%	25%			27%
營業費用 Operating Expenses	(135,602)	(168,468)	(149,119)	24%	13%	(304,070)
費用率 %	20%	20%	18%			20%
營業淨利 Operating Income	41,849	71,292	59,008	70%	21%	113,141
營益率%	6%	9%	7%			7.43%
業外收支 Total Non-Op. Inc & Exp.	(6,131)	28,733	64,159	0	Non-Op. Dec-55% higher than Q2 of last year	22,602
所得稅 Income Tax Expenses	(14,711)	(39,605)	(49,809)	168%	-20%	(54,376)
稅後淨利 Net Income	20,947	60,420	73,358	188%	-18%	81,367
每股盈餘 Earnings Per Share	0.26	0.74	0.9	185%	-18%	1

2019 Revenue

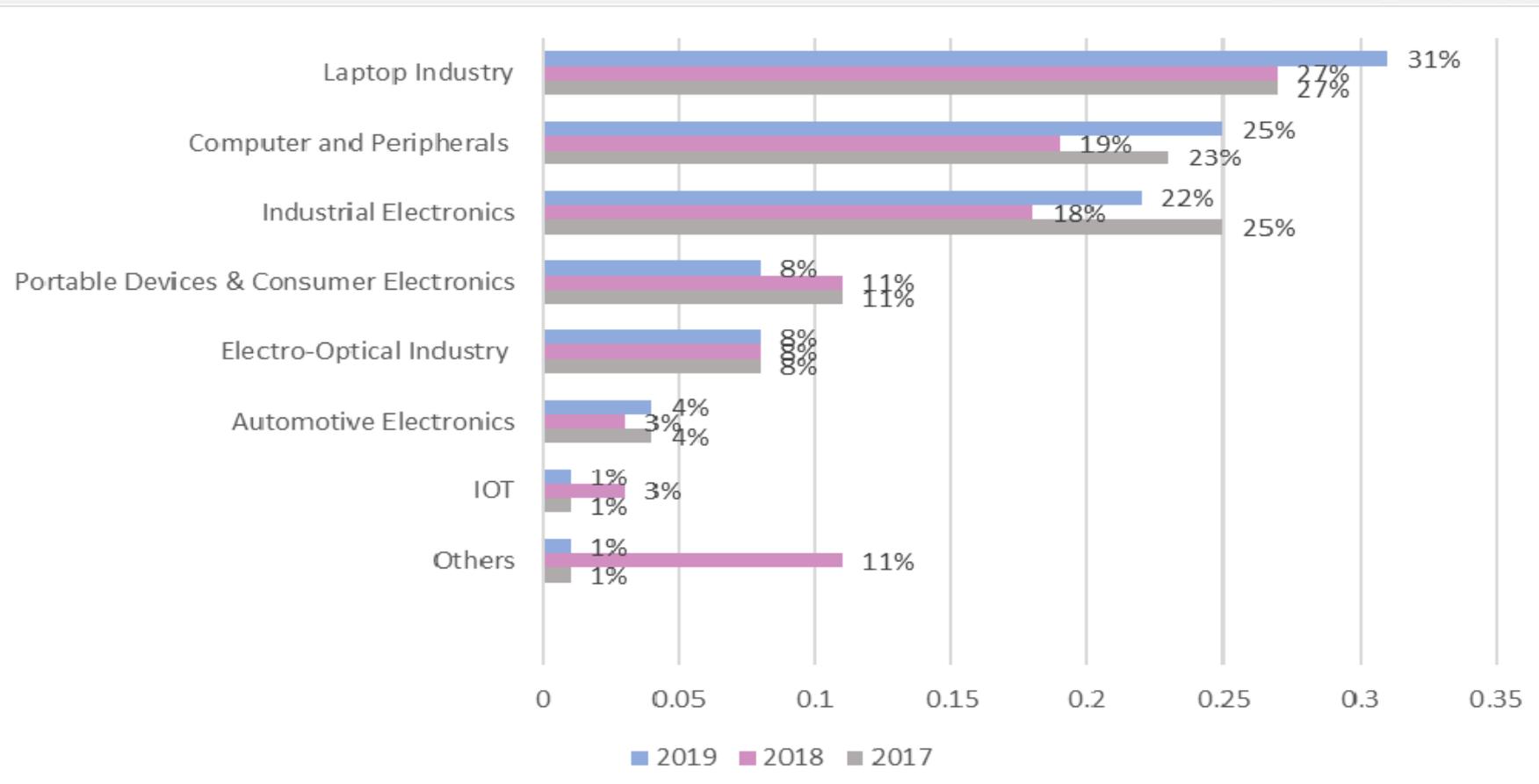
(NTD in thousand)



Proportion of the Product Revenue

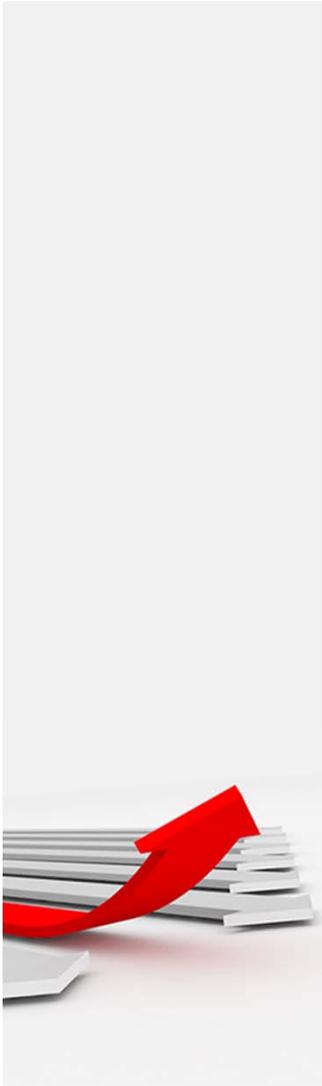


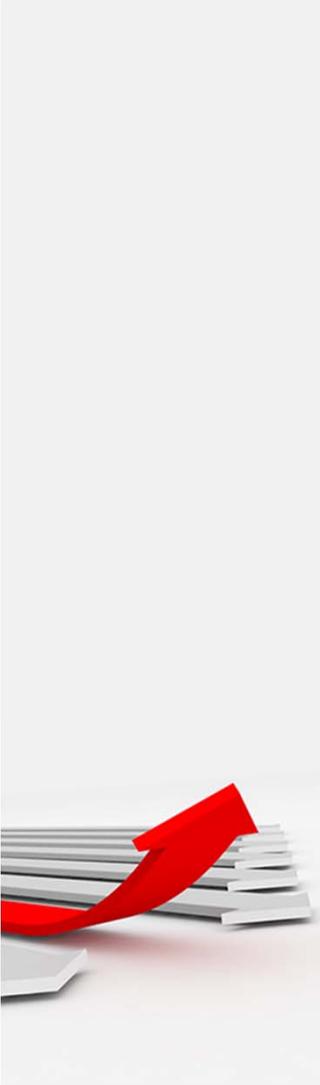
Proportion of the Product Revenue



Status of the Connector Industry

- ◆ High-frequency transmission specification upgrade and evolution.
PCI-e 4.0/5.0 、 M2 、 Thunderbolt 3+ Type C.
- ◆ 3C Application - Drive Connector Market.
AR/VR Derived out FPC connector, FFC required for sensors.
- ◆ Apple is pushing Type C to Lightning Cable which will accelerate the transition from USB A to Type C





Quarterly Update & Outlook

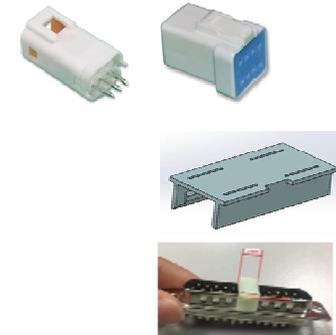
- ◆ The products going with HDD modules for Laptop Industry will ramp up the sales.
- ◆ For Automotive Industry, we have applicable products for entertainment systems to blind spot detection.
- ◆ Long product cycle for industrial application and gradually getting into Wind Mill, Solar Power and Home Medical Care market.
- ◆ Type C demands and applications on both cable and PCB side.

Launch a product

Medical Chairs



compressor



Antenna Clip



Blind Spot Detection



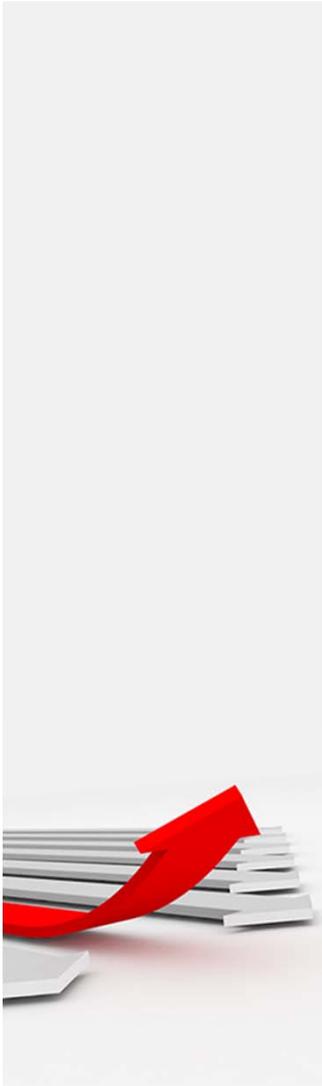
Wind Systems



SPACEX



Vestas



About CviLux

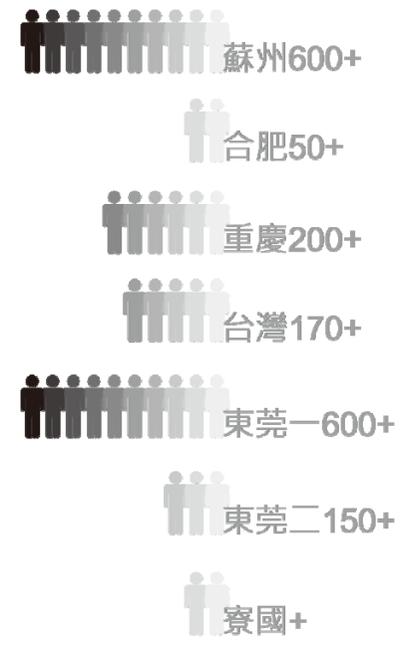
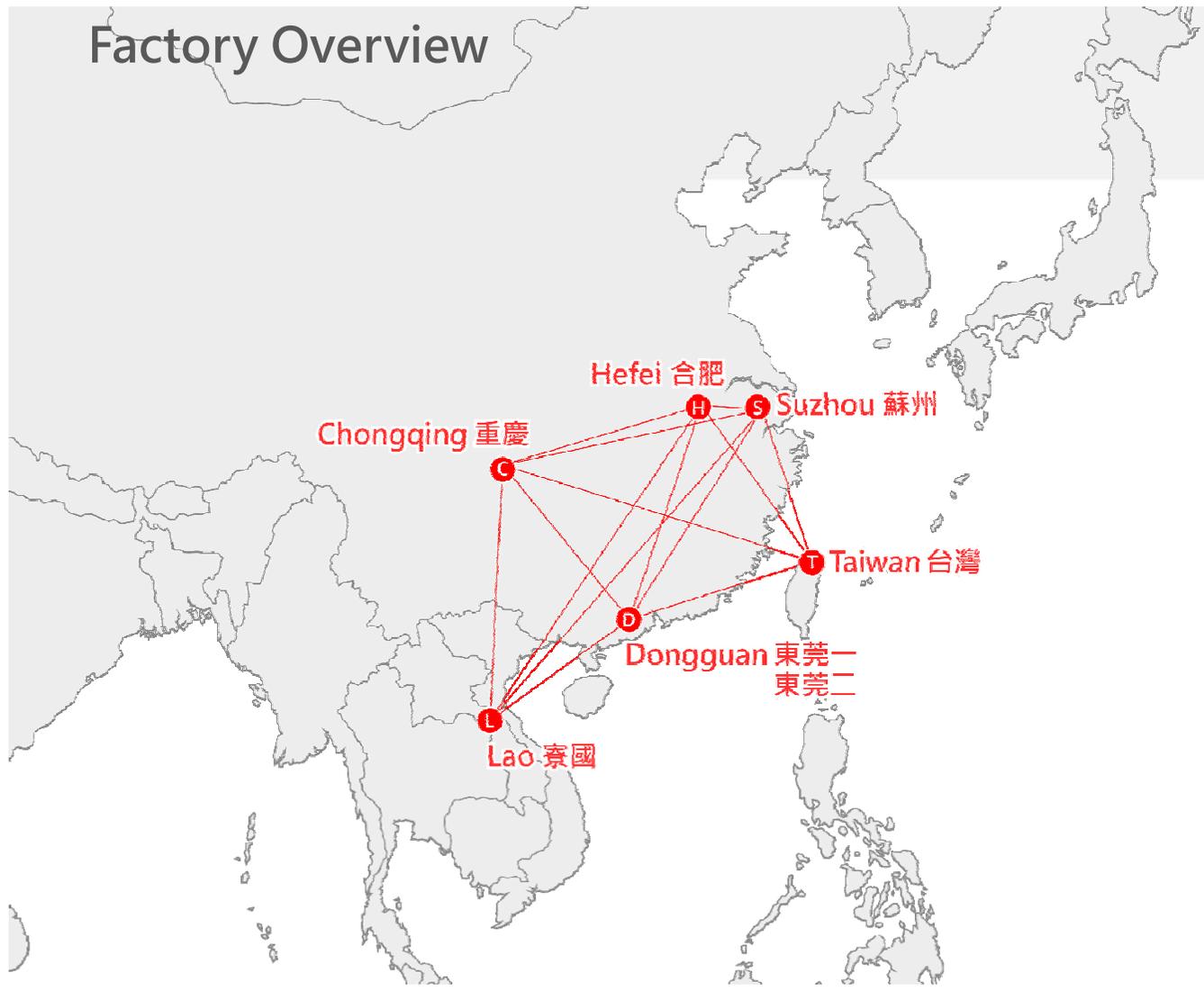
Company Info



CviLux Corporation (8103:TT)

Year of Establishment :	1990	Year of Listing :	2004
President:	Steve Yang	General Manager:	Glen Chu
Headquarter Location:	Tamsui,Taiwan	Number of Employees:	180
Capital:	NTD 810 M	Sales: (2018)	NTD 31 B
Main Products:	Connectors & PCBA Cable&Harness 3C Electronic Accessories A IOT		

Factory Overview

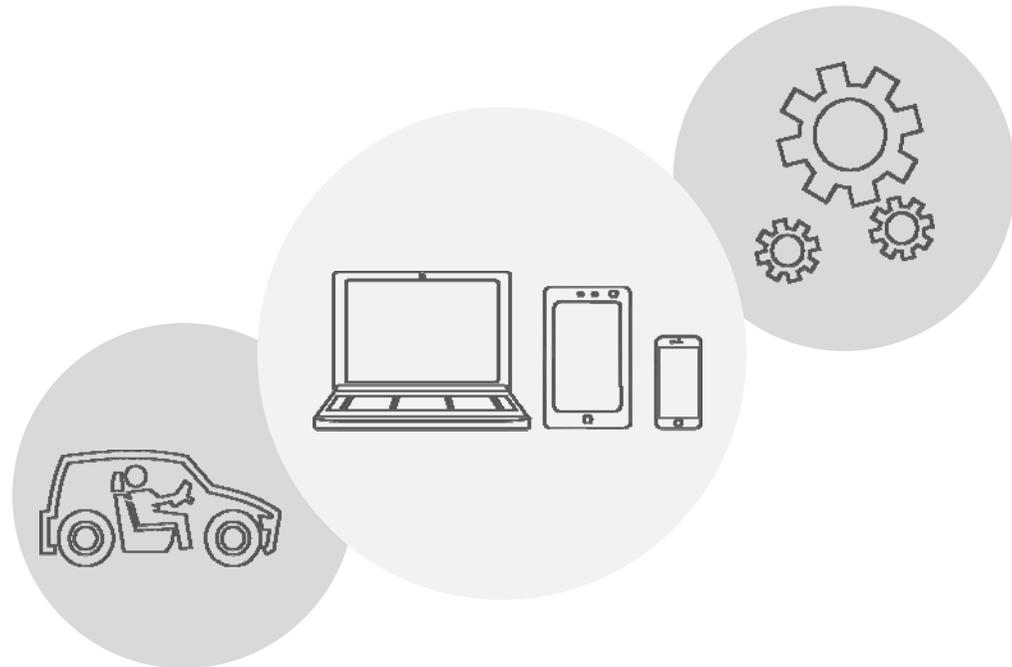


Customized Connector/Cable Assembly Supplier



CvILux Advantage

- ◆ Global EMS 46/100
- ◆ Less than 10% sales on the biggest customers
- ◆ Global Sales Network.
- ◆ Nearly 2000 Customers
- ◆ Direct and Distribution Sales to increase the global market share.





CviLux Group 瀚荃集團

Since 1990



瀚荃



Professional Connector & Cable Assembly Supplier
專業線材連接器供應商



Automated



Ecologize



Mobilize



Modularized



Conneted



Minimized



瀚雲

IOT System Integrator
物聯網系統整合商



Smart Home



Smart Vehicle



Health Care



Accessories



Internet Security



CviMall

瀚柔

E-Commerce Platform
電子商務平台



Convenience



Commitment



E-Commerce



ALLSOR

Electronic Parts Agent
電子零組件總代理
大中華區總代理

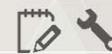


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生產廠
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東莞一廠



華南二廠
東莞二廠



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