

Connect the world, Connect the future.

#8103.TT

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Agenda

- 2023 Results
- Products Mix
- Operational Outlook
- ♦Q&A



2023 Q4 Income Statement



		(NTD in tho	(NTD in thousand)	
	2023 Q4	2022 Q4	YOY	
營業收入 Net Sales	710,828	749,874	-5%	
營業成本 Cost Of Goods Sold	462,427	511,992	-10%	
營業毛利 Gross Profit	248,401	237,882	4%	
毛利率%	35%	32%		
營業費用 Operating Expenses	174,192	186,006	-6%	
費用率%	25%	25%		
營業淨利 Operating Income	74,209	51,876	43%	
營益率%	10%	7%		
業外收支 Total Non-Op. Inc&Exp.	(47,915)	(26,186)		
稅前淨利 Earnings Before Tax	26,294	25,690	2%	
所得稅 Income Tax Expense	14,085	8,718	62%	
本期淨利 Net Income	12,209	16,972	-28%	
每股盈餘 Earning Per Share	0.16	0.23	-30%	

2023 Income Statement



		(NTD in thousand)	
	2023 1-12	2022 1-12	YOY
營業收入 Net Sales	2,958,621	3,727,014	-21%
營業成本 Cost Of Goods Sold	1,950,399	2,620,589	-26%
營業毛利 Gross Profit	1,008,222	1,106,425	-9%
毛利率%	34%	30%	
營業費用 Operating Expenses	711,163	735,076	-3%
費用率%	24%	20%	
營業淨利 Operating Income	297,059	371,349	-20%
營益率%	10%	10%	
業外收支 Total Non-Op. Inc&Exp.	44,165	132,630	-67%
稅前淨利 Earnings Before Tax	341,224	503,979	-32%
所得稅 Income Tax Expense	126,206	175,897	-28%
本期淨利 Net Income	215,018	328,082	-34%
每股盈餘 Earning Per Share	2.76	4.2	-34%

Products Mix

(quarterly)



	2023 Q1	2023 Q2	2023 Q3	2023 Q4
Server & Communication	28%	27%	29%	33%
Note Book	27%	26%	28%	25%
Industrial Application	21%	20%	19%	16%
Devices & Consumer	9%	11%	10%	10%
Electro-optical	7%	8%	7%	7%
Automotive	5%	6%	5%	6%
AIOT	3%	2%	2%	3%

2023 Products Mix



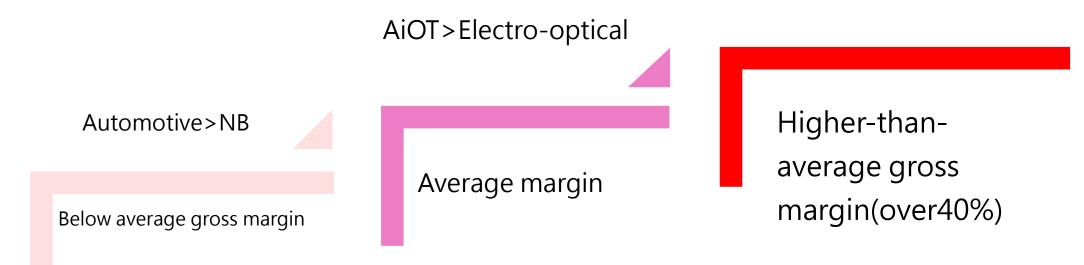
	2022	2023	YOY
Server & Communication	26%	29%	-9%
Note Book	28%	27%	-25%
Industrial Application	26%	19%	-42%
Devices & Consumer	9%	10%	-7%
Electro-optical	6%	8%	+6%
Automotive	4%	5%	+6%
AIOT	1%	2%	+20%

(year)

Product gross margin



Server & Communication >Industrial Application



伺服器電源模組 SERVER POWER

電源/能源

儲能櫃 智慧電表 WALLBOX UPS







Operational outlook

1) Full-year outlook.

- 2) Growth of each product line.
- 3) Focus on new products.
- 4) Conclusion.





Q&A Connect the world, Connect the future.