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Agenda

- ◆ 2023 Results
- ◆ Products Mix
- ◆ Operational Outlook
- ◆ Q & A



2023 Q4 Income Statement



(NTD in thousand)

	2023 Q4	2022 Q4	YOY
營業收入 Net Sales	710,828	749,874	-5%
營業成本 Cost Of Goods Sold	462,427	511,992	-10%
營業毛利 Gross Profit	248,401	237,882	4%
毛利率%	35%	32%	
營業費用 Operating Expenses	174,192	186,006	-6%
費用率%	25%	25%	
營業淨利 Operating Income	74,209	51,876	43%
營益率%	10%	7%	
業外收支 Total Non-Op. Inc&Exp.	(47,915)	(26,186)	
稅前淨利 Earnings Before Tax	26,294	25,690	2%
所得稅 Income Tax Expense	14,085	8,718	62%
本期淨利 Net Income	12,209	16,972	-28%
每股盈餘 Earning Per Share	0.16	0.23	-30%

2023 Income Statement



(NTD in thousand)

	2023 1-12	2022 1-12	YOY
營業收入 Net Sales	2,958,621	3,727,014	-21%
營業成本 Cost Of Goods Sold	1,950,399	2,620,589	-26%
營業毛利 Gross Profit	1,008,222	1,106,425	-9%
毛利率%	34%	30%	
營業費用 Operating Expenses	711,163	735,076	-3%
費用率%	24%	20%	
營業淨利 Operating Income	297,059	371,349	-20%
營益率%	10%	10%	
業外收支 Total Non-Op. Inc&Exp.	44,165	132,630	-67%
稅前淨利 Earnings Before Tax	341,224	503,979	-32%
所得稅 Income Tax Expense	126,206	175,897	-28%
本期淨利 Net Income	215,018	328,082	-34%
每股盈餘 Earning Per Share	2.76	4.2	-34%

Products Mix

(quarterly)



	2023 Q1	2023 Q2	2023 Q3	2023 Q4
Server & Communication	28%	27%	29%	33%
Note Book	27%	26%	28%	25%
Industrial Application	21%	20%	19%	16%
Devices & Consumer	9%	11%	10%	10%
Electro-optical	7%	8%	7%	7%
Automotive	5%	6%	5%	6%
AIOT	3%	2%	2%	3%

2023 Products Mix

(year)



	2022	2023	YOY
Server & Communication	26%	29%	-9%
Note Book	28%	27%	-25%
Industrial Application	26%	19%	-42%
Devices & Consumer	9%	10%	-7%
Electro-optical	6%	8%	+6%
Automotive	4%	5%	+6%
AIOT	1%	2%	+20%

Product gross margin



Server & Communication
> Industrial Application

AiOT > Electro-optical

Automotive > NB

Below average gross margin

Average margin

Higher-than-
average gross
margin(over40%)



伺服器電源模組
SERVER POWER



電源/能源

儲能櫃
智慧電表
WALLBOX
UPS



Operational outlook

- 1) Full-year outlook.
- 2) Growth of each product line.
- 3) Focus on new products.
- 4) Conclusion.





瀚荃集團
CviLux Group

Q&A Connect the world, Connect the future.

