



Connect the world, Connect the future.

#8103.TT



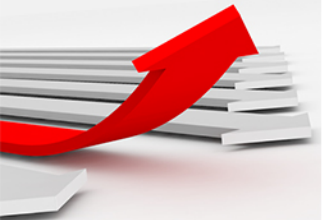
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- The information contained in this presentation, including all forward-looking statements, is subject to significant risks and uncertainties and actual results may differ materially and may change without notice, whether as a result of new information, future events or otherwise, and CVILUX CORPORATION (the “Company”) undertakes no obligation to update or revise the information contained in this presentation.
- Investors are cautioned not to place undue reliance on these forward-looking statements, which are made as of the date of this presentation, and Company assume no obligation to update or revise any forward-looking statements.

Agenda

- ◆ CviLux Overview
- ◆ Operating Results
- ◆ Performance Guidelines
- ◆ Q & A



Cvilux Overview



Established in 1990



Over 2500 Employees



Annual Revenue
TWD 4 billion 



Seven Major Plants Provide
on Field Delivery Service



3 Division Brands



瀚荃集團
Cvilux Group



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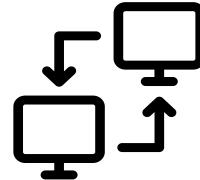
Global sales network throughout Continents, including 80+ countries from Europe, America and Asia.



Experienced and expertise in manufacturing Connectors, FFC cables, assemblies and wire harness by the brand CviLux.



Provide for the world's top clients



Make presence felt in every field and category.

Industrial Transformation



1990



CviLux Corporation established

2000



Dongguan factory established

2002



CviLux (Suzhou) established

2003



Dongguan Qunhan Electronics Co., Ltd established

2009



CviLux was listed stock code: 8103

2011



CviLux (Chongqing) Co., Ltd. Established

2013



Obtained the Apple MFi certification

2013



Conducted the SMT division and begin to OEM wireless module

2015



CviLux Anhui established as the brand-Opro 9 emerged

2016



CviLux Lao Co., LTD established and increased a Type C production line

2017



CviLux USA established and products were authorized by and work with Disney

2018



Setup CviLux Korea, CviLux Xiamen Office, CviLux Malaysia Office to serve the customers locally

2021



Launched the smart factory plan and established CviLux Brazil office and Japan office.

2022



Cvilux expanded production line in Tamsui and setup CviLux Germany Office

Turnkey solution from product development to production



- | | | | | | | | | |
|---|--|---|--|---|---|---|--|--|
|  <p>Thin
薄型化</p> |  <p>Lock
鎖</p> |  <p>Automatic
Assembly
自動組裝</p> |  <p>ZIF
One-Touch
一鍵式壓蓋</p> |  <p>Back Flip
後掀式</p> |  <p>High frequency
Transmission
高頻傳輸</p> |  <p>Coaxial
同心線</p> |  <p>Power Delivery
電流傳輸</p> |  <p>Solder Cup
杯口焊接</p> |
|  <p>Customized
客製化</p> |  <p>EMI
抗干擾</p> |  <p>High Strength
Structural
高強度結構</p> |  <p>High Current
高電流</p> |  <p>Secure Mating
穩定配對</p> |  <p>Easy Pull Out
易拔出</p> |  <p>Insert Molding
塑膠射出
包覆成型</p> |  <p>Module
模組</p> |  <p>EMI
良好遮蔽</p> |
|  <p>Halogen
Free
無鹵素</p> |  <p>DIP
穿板式pin針</p> |  <p>IDC
刺破式</p> |  <p>High Holding
Force
高夾持力</p> |  <p>Ground Hook
大接觸面</p> |  <p>TID</p> |  <p>Precision
精密</p> | | |

50% of the world's top 100 electronic manufacturing service providers are Cvilux's customers



ELECTRO-
OPTICAL INDUSTRY

BRIGHT
莹辉照明

OSRAM

EVERLIGHT

GE
Lighting

AUO

BOE

华星光电
CSOT

INNOLUX
群創光電

LG
Life's Good

SHARP

TCL

Hisense
海信



Qisda

SONY

VIZIO



EMS

COMPAL

Celestica

FLEXTRONICS

FOXCONN

FUNAI

英業達
inventec

Jabil
CIRCUIT

LCFC

PEGATRON

Quanta Computer

wistron
緯創資通

The hidden partner of the World-Class Champion Client Lineup



SERVER &
POWER
SOLUTION



INDUSTRIAL
MEDICAL



Schindler



AUTOMOBILE



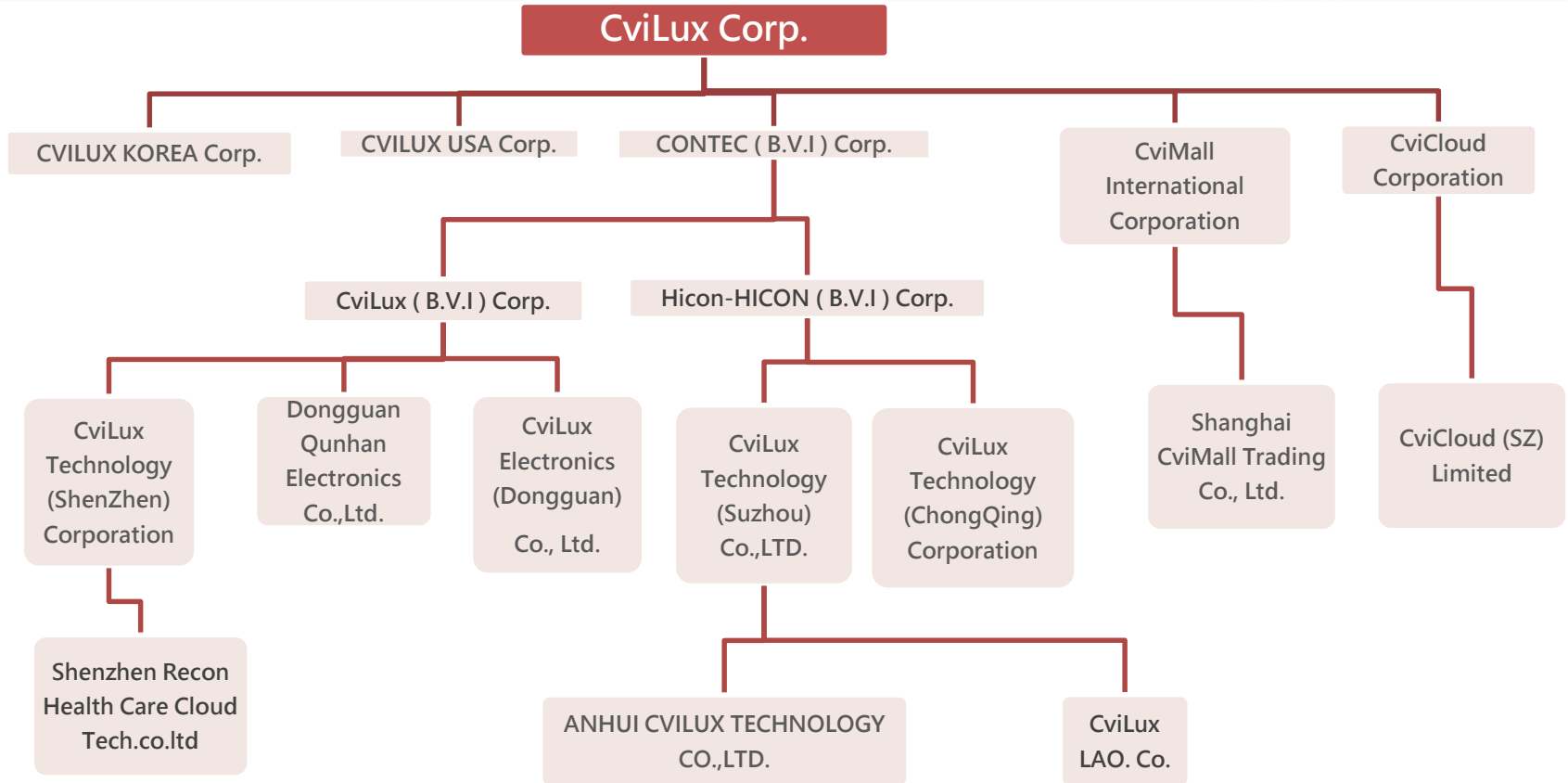
KONIGSBERG
AUTOMOTIVE



BRAND



Organization Chart



Income Statement



(NTD in thousand)

	2020 Q4	2021 Q4	2020	2021	YOY
營業收入 Net Sales	846,064	1,108,275	3,134,712	4,159,393	+33%
營業成本 Cost Of Goods Sold	(588,295)	(787,230)	(2,104,188)	(2,912,083)	+38%
營業毛利 Gross Profit	257,769	321,045	1,030,524	1,247,310	+21%
毛利率 %	30%	29%	33%	30%	
營業費用 Operating Expenses	(162,142)	(187,077)	(644,936)	(694,615)	+8%
費用率 %	19%	17%	21%	17%	
營業利益 Operating Profit	95,627	133,968	385,588	552,695	+43%
營益率%	11%	12%	12%	13%	-2%
業外收支 Total Non-Op. Inc & Exp.	(31,498)	(27,421)	(41,309)	(45,274)	
所得稅 Income Tax Expenses	(23,156)	(33,090)	(129,939)	(171,009)	+32%
稅後淨利 Net Profit	40,973	73,455	214,340	336,322	+57%
每股盈餘 Earnings Per Share	0.53	0.94	2.7	4.29	+59%

Income Statement



(NTD in thousand)

	2021 Q1	2022 Q1	YOY
營業收入 Net Sales	886,795	999,125	+13%
營業成本 Cost Of Goods Sold	(608,193)	(717,305)	+18%
營業毛利 Gross Profit	278,602	281,820	+1%
毛利率 %	31%	28%	
營業費用 Operating Expenses	(165,803)	(176,713)	+7%
費用率 %	18%	18%	
營業利益 Operating Profit	112,799	105,107	-7%
營益率%	13%	10%	
業外收支 Total Non-Op. Inc & Exp.	9,757	23,156	+137%
所得稅 Income Tax Expenses	(52,204)	(43,069)	-17%
稅後淨利 Net Profit	70,352	85,194	+21%
每股盈餘 Earnings Per Share	0.90	1.09	+21%

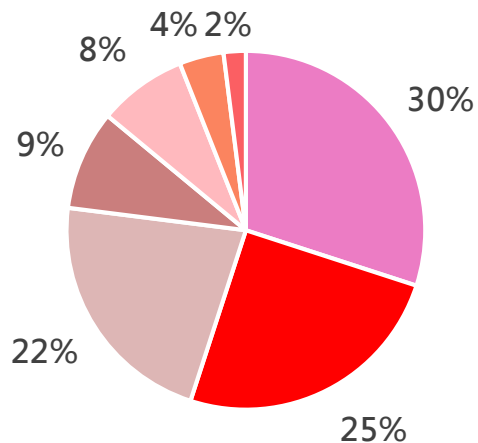
Revenue Peek

(新台幣 千元)



	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011
1	405,443	343,719	171,928	274,373	271,478	199,004	231,191	261,648	215,511	193,266	147,016	185,592
2	255,636	219,154	139,131	140,418	152,435	171,031	132,510	163,887	152,747	117,151	183,894	115,624
3	338,047	323,922	284,889	269,921	266,720	249,490	236,021	217,883	238,523	204,078	248,959	220,568
1Q	999,126	886,795	595,948	684,712	690,633	619,525	599,722	643,418	606,781	514,495	579,869	521,784
4	366,605	331,236	325,354	279,893	239,149	238,319	205,367	230,026	242,079	223,975	199,680	201,562
5	360,176	324,244	293,544	282,381	304,071	212,289	211,861	211,273	254,505	220,788	233,396	194,245
6		345,985	247,737	275,885	274,836	226,891	215,618	202,900	237,522	199,603	185,810	184,329
2Q		1,001,465	866,635	838,159	818,056	677,499	632,846	644,199	734,106	644,366	618,886	580,136
7		403,536	290,488	271,788	280,645	242,506	224,455	195,022	250,305	235,529	207,321	203,330
8		389,104	255,858	280,230	285,112	249,931	234,752	216,596	258,150	229,910	224,534	209,437
9		370,179	279,707	273,956	280,155	260,467	240,389	230,081	248,245	234,312	210,105	191,635
3Q		1,162,819	826,053	825,974	845,912	752,904	699,596	641,699	756,700	699,751	641,960	604,402
10		345,954	256,140	251,099	239,816	203,840	197,624	191,669	239,038	226,157	175,446	162,568
11		382,865	289,059	279,995	255,654	213,628	223,111	214,435	264,630	219,631	173,501	191,689
12		379,455	300,863	253,423	260,238	245,135	235,768	206,986	223,992	217,724	146,514	182,885
Q4		1,108,274	846,062	784,517	755,708	662,603	656,503	613,090	727,660	663,512	495,461	537,142
合計		4,159,353	3,134,698	3,133,362	3,110,309	2,712,531	2,588,667	2,542,406	2,825,247	2,522,124	2,336,176	2,243,464

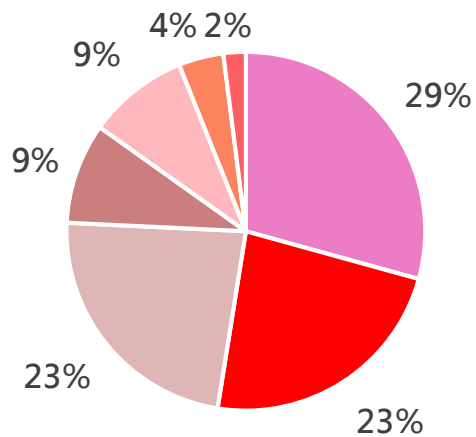
Revenues By Market Segment



- Note Book
- Server & Communication
- Industrial Application
- Devices & Consumer
- Electro-optical
- Automotive
- AiOT

	2020	2021	YOY
Note Book	36%	30%	+10%
Server & Commn ication	22%	25%	+46%
Industrail Applica tion	20%	22%	+50%
Devices & Cosum er	8%	9%	+44%
Electro-Optical Industry	7%	8%	+36%
Automative	3%	4%	+22%
AiOT	3%	2%	+30%

Revenues By Market Segment

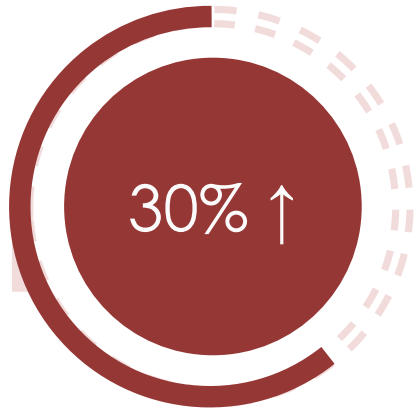


- Note Book
- Server & Communication
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- Electro-optical
- Automotive
- AiOT

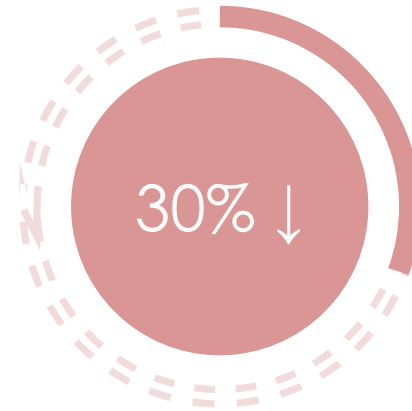
	2021 Jan-May	2022 Jan-May	YOY
Note Book	33%	30%	+7%
Server & Communication	25%	23%	+2%
Industrial Application	18%	23%	+41%
Devices & Consumer	9%	9%	+8%
Electro-Optical Industry	9%	9%	+19%
Automotive	3%	4%	+33%
AiOT	2%	2%	-13%

Revenues By Market Segment

2021



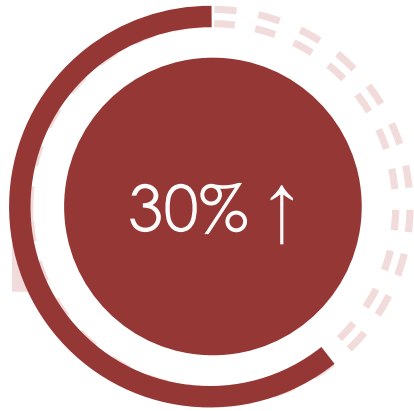
- Industrial Application
- Server & Communication
- Automotive
- Electro-Optical Industry
- 38%-31%



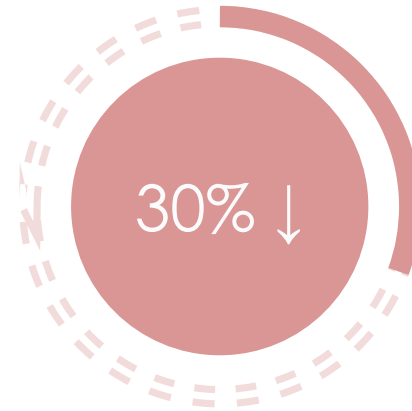
- Note Book
- AiOT
- Devices & Consumer
- 27%-16%

Revenues By Market Segment

Jan-May



- Industrial Application
- Server & Communication
- Automotive
- Electro-Optical Industry
- 36%~32%



- Note Book
- AiOT
- Devices & Consumer
- 28%~13%



Q&A Connect the world, Connect the future.

