



# Results & Prospects

8103.TT  
2021.10



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- The information contained in this presentation, including all forward-looking statements, is subject to significant risks and uncertainties and actual results may differ materially and may change without notice, whether as a result of new information, future events or otherwise, and CVILUX CORPORATION (the “Company”) undertakes no obligation to update or revise the information contained in this presentation.
- Investors are cautioned not to place undue reliance on these forward-looking statements, which are made as of the date of this presentation, and Company assume no obligation to update or revise any forward-looking statements.

# Agenda

- ◆ Operating Results
- ◆ Company Introduction
- ◆ Performance Guidelines
- ◆ Q & A



# Income Statement

Jan-Sep,2021  
(NTD in thousand)



	2020 Q2	2020 1-6	2021 Q2	2021 1-6	1-6月 YOY
營業收入 Net Sales	866,636	1,462,597	1,001,504	1,888,299	+29%
營業成本 Cost Of Goods Sold	(552,136)	(992,107)	(701,069)	(1,309,262)	+32%
營業毛利 Gross Profit	314,500	470,490	300,435	579,037	+23%
毛利率 %	36%	32%	30%	30%	-2%
營業費用 Operating Expenses	(173,595)	(308,849)	(163,321)	(329,124)	+6.5%
費用率 %	20%	21%	16%	17%	-4%
營業利益 Operating Profit	140,905	161,641	137,114	249,913	+55%
營益率%	16%	11%	14%	13%	+2%
業外收支 Total Non-Op. Inc & Exp.	1,145	11,197	(24,127)	(14,370)	-228%
所得稅 Income Tax Expenses	(48,457)	(60,090)	(23,679)	(75,883)	+10%
稅後淨利 Net Profit	93,593	112,748	89,308	159,660	+42%
每股盈餘 Earnings Per Share	1.16	1.4	1.13	2.03	+45%

# Balance Sheet



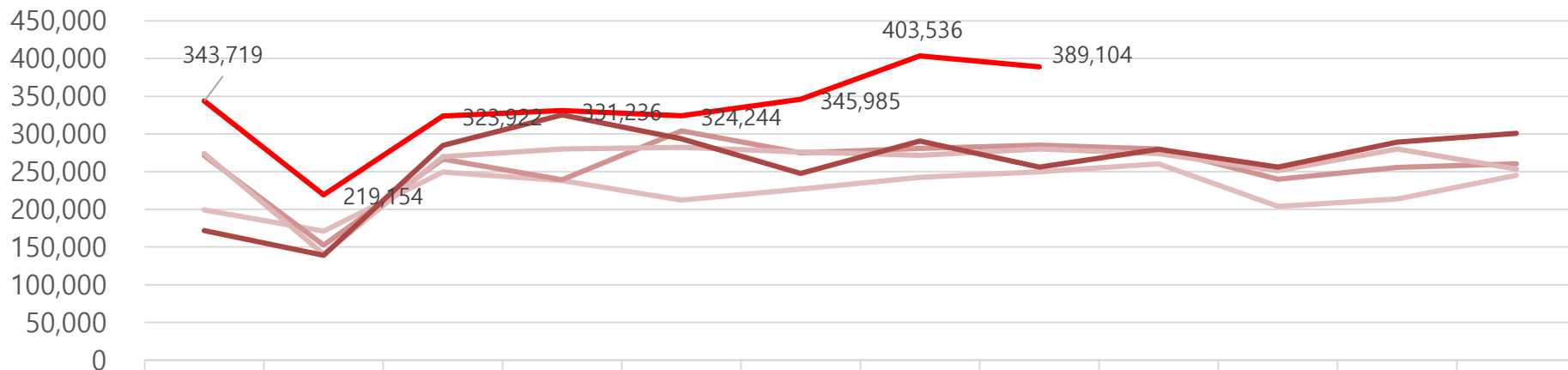
(NTD in thousand)

	2020.06.30	%	2021.06.30	%	YOY
現金及約當現金 Cash & Cash equivalents	1,231,797	28%	1,176,391	24%	-4%
應收帳款淨額 NET account receivable	1,024,191	24%	1,260,911	26%	+23%
存貨 Merchandise inventory	582,373	14%	869,214	18%	+49%
不動產廠房及設備 Property,plant,equipment	1,026,076	23%	1,164,911	24%	+14%
資產總計 Total Assets	4,393,905	100%	4,937,621	100%	+12%
短期借款 Short-term borrowing	385,670	9%	354,618	7%	-8%
應付帳款 NET Accounts payable	499,482	11%	708,532	14%	+42%
負債總計 Total Liabilities	1,951,861	44%	2,193,744	44%	+12%
股本 Equity	813,994	19%	789,534	16%	-3%
權益總計 Total Equity	2,442,044	56%	2,743,877	56%	+12%

# Monthly Revenue



(NTD in thousand)



	1月	2月	3月	4月	5月	6月	7月	8月	9月	10月	11月	12月
— 2017	199,004	171,031	249,490	238,319	212,289	226,891	242,506	249,931	260,467	203,840	213,628	245,135
— 2018	271,478	152,435	266,720	239,149	304,071	274,836	280,645	285,112	280,155	239,816	255,654	260,238
— 2019	274,373	140,418	269,921	279,893	282,381	275,885	271,788	280,230	273,956	251,099	279,995	253,423
— 2020	171,928	139,131	284,889	325,354	293,544	247,737	290,488	255,858	279,707	256,140	289,059	300,863
— 2021	343,719	219,154	323,922	331,236	324,244	345,985	403,536	389,104				

— 2017 — 2018 — 2019 — 2020 — 2021

# Revenues By Market Segment

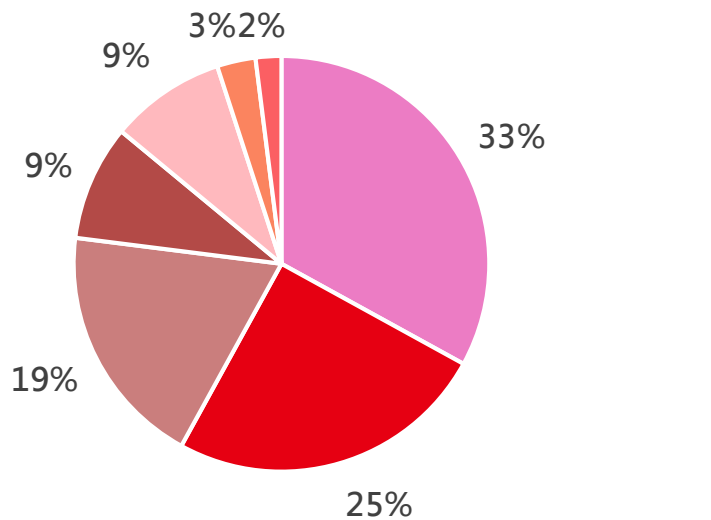
Jan-Sep,2021 VS. Jan-Sep,2020



2021 1-9		2020 1-9	
Note book	30%	Note book	36%
Server & Communication	25%	Server & Communication	22%
Industrial Application	21%	Industrial Application	20%
Devices & Consumer	9%	Devices & Consumer	8%
Electro-Optical Industry	8%	Electro-Optical Industry	7%
Automotive	4%	Automotive	3%
A IoT	2%	A IoT	3%

# Revenues By Market Segment

2021 Q1



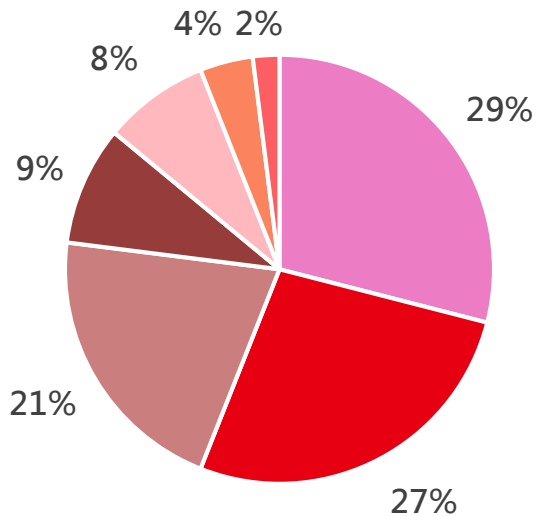
- NB
- Industrial Application
- Electro-Optical Industry
- A IoT
- Server & Communication
- Devices & Consume
- Automotive

	2020 Q1	2021 Q1
NB	36%	33%
Server & Communication	22%	25%
Industrial Application	21%	19%
Devices & Consumer	8%	9%
Electro-Optical Industry	6%	9%
Automotive	3%	3%
AIOT	4%	2%



# Revenues By Market Segment

2021年 Q2

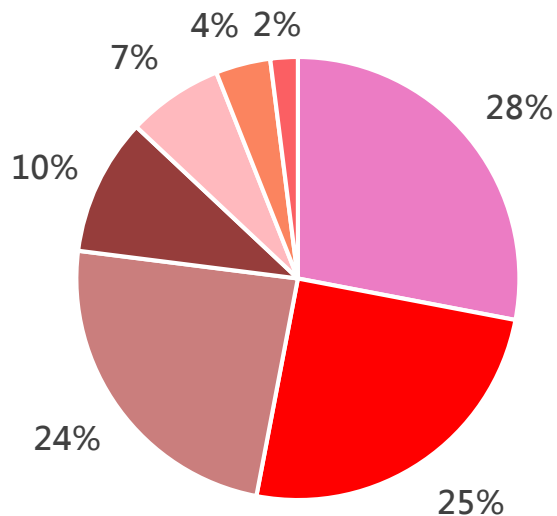


- NB
- Industrial Application
- Electro-Optical Industry
- AIOT
- Server & Communication
- Devices & Consume
- Automotive

	2020 Q2	2021 Q2
NB	36%	29%
Server & Communication	23%	27%
Industrial Application	20%	21%
Devices & Consumer	9%	9%
Electro-Optical Industry	7%	8%
Automotive	3%	4%
AIOT	2%	2%

# Revenues By Market Segment

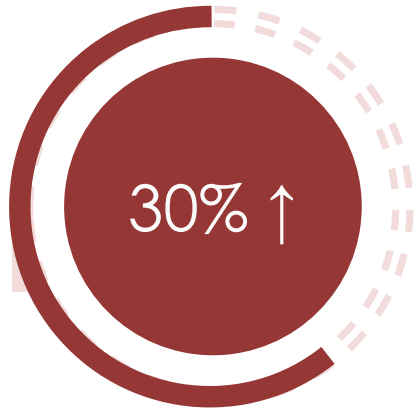
2021年 Q3



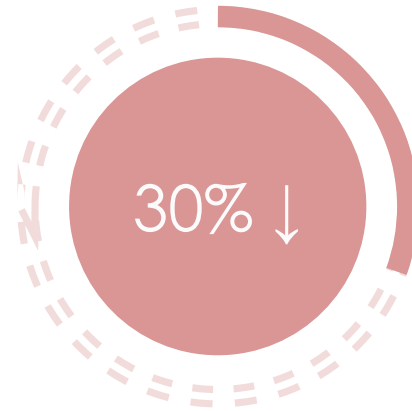
- NB
- Industrial Application
- Electro-Optical Industry
- AIoT
- Server & Communication
- Devices & Consumer
- Automotive

	2020 Q3	2021 Q3
NB	35%	28%
Server & Communication	22%	25%
Industrial Application	19%	24%
Devices & Consumer	9%	10%
Electro-Optical Industry	9%	7%
Automotive	4%	4%
AIoT	3%	2%

# Margin by Product Application



- Industrial Application
- Server & Communication
- Automotive
- Electro-Optical Industry



- Note Book
- AiOT
- Devices & Consumer

# Company Info










## CviLux Corporation (8103:TT)

Year of Establishment :	1990	Year of Listing :	2004
President :	Steve Yang	General Manager :	Glen Chu
Headquarter Location :	Tamsui,Taiwan	Number of Employees :	200
Capital :	NTD 789 M	Sales (2020) :	NTD 31 B
Main Products :	Connectors & PCBA / Cable&Harness 3C Electronic Accessories / 物聯網系統整合/A IOT		

# Factory Overview



	營運總部 (CCT)	瀚荃股份有限公司 (台北)	200	Automatic assembly machine Software Center
	華南廠一廠 (CED)	瀚荃電子東莞 (東莞)	600	Power Connector 、 Harness 、 FFC 、 Wireless 、 Module / Sensor
	華南二廠 (DQH)	東莞群翰電子 (東莞)	300	Lightning / Type C 、 I/O connector Insert molding
	華東廠 (HBC)	瀚荃電子科技 (蘇州)	600	Fine Pitch Connector FFC / FFC LVDS
	華西廠 (CQC)	瀚荃電子科技 (重慶)	250	FFC / FFC LVDS
	華中廠 (AHC)	瀚荃電子科技 (安徽)	100	Hotbar FFC board
	寮國廠 (LAO)	瀚荃寮國廠區 (老撾)	60	Wire Drawing Type C cable

# Notable Clients



POWER SOLUTION

LITEON

DELTA

AcBel

power-one

FSP

Bestec



PANEL MODULE

AUO

INNOLUX  
群創光電

LG  
Life's Good

京东方  
BOE

华星光电  
CSOT

SHARP



TV / MONITOR

VIZIO

Hisense  
海信

TCL

Skyworth  
创维

MI

Qisda



AUTOMOBILE

FORYOU ADAYO 华阳集团



BYD

DENSO  
Member of the TOYOTA Group

Ford

GM

PIONEER



# Notable Clients



## LIGHTING



## INDUSTRIAL MEDICAL



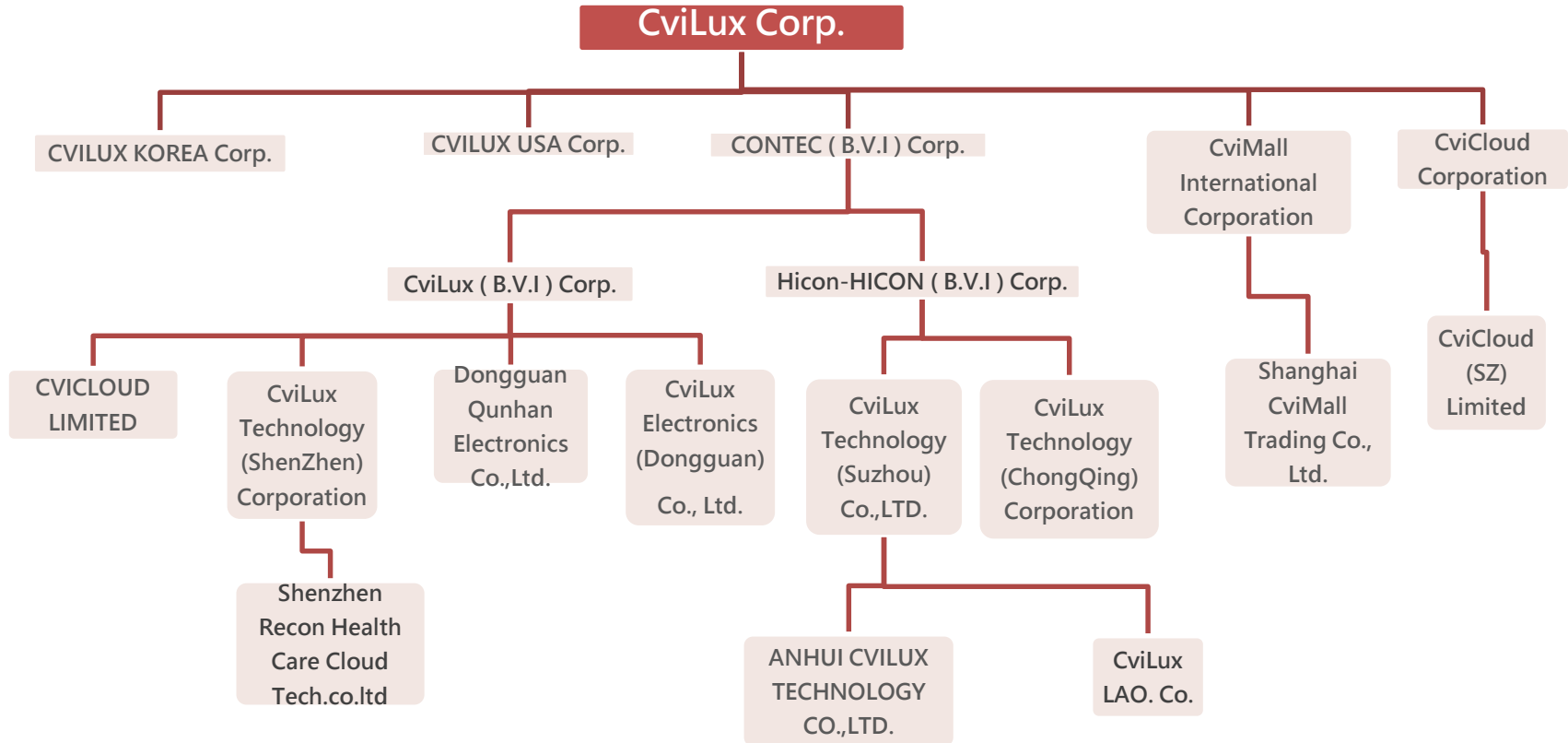
## EMS



## BRAND



# CviGroup' s Organization Chart





# Quarter Updates & Prospects

## ◆ NB:

Cvilux is prepared and ready to fully embrace new models compatible for Window11, though the demand for NB has flatten for the second half of the year, the over all growth throughout the year is prosperous.

## ◆ Sever :

Q1's raw material shortage will continue and begin to ease on monthly basis in Q2. Catalyzed by Eagle Stream and Whitley's usage and demand for data centers shows signs of increase, therefore, growth will remain unchanged next year.

## ◆ Industrial applications:

After lifts of lockdown, Real economy shows signs of restoration for Europe and North America. The year to squat lower and make the jump higher.

## ◆ Future:

Expansion of Taiwan's production independence, amplifying aerospace, electric vehicles, green energy wind power, high-frequency product lines.





瀚荃集團  
CviLux Group

Q&A Connect the world, Connect the future.

